



10 Ways to make your House More Marketable

- Get rid of clutter. Throw out or file stacks of newspapers and magazines. Pack away most of your small decorative items. Store out of season clothing to make closets seem roomier. Clean out the garage.
- Wash your windows and screens to let more light into the interior. Clean windows are critically important when a home goes on the market.
- Keep everything extra clean. Wash fingerprints from light switch plates, mop and wash floors, clean the stove and refrigerator. A clean house makes a better first impression and shows the buyer that the home has been well cared for.
- Get rid of any odors. Clean carpeting and drapes to eliminate cooking odors, smoke and pet smells. Open the windows.
- Put higher wattage bulbs in light sockets to make rooms seem brighter, especially basements and other dark rooms. Replace any burnt-out light bulbs.
- Make any minor repairs that can create a bad impression. Small problems such as sticky doors, torn screens, cracked caulking, or a dripping faucet may seem trivial, but they'll give buyers the impression the home has not been well maintained.
- Tidy your yard. Cut the grass, rake the leaves, trim bushes, and edge the walks. Put a pot or two of bright flowers near the entryway.
- Patch holes in your driveway and reapply sealant, if applicable.
- Clean your gutters.
- Polish your front doorknob and door numbers.

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